

REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
8	05/14/18	Open	Action	05/07/18

Subject: Approving the Amended and Restated Contract for Purchase of Vehicles with Creative Bus Sales, Inc.

ISSUE

Whether or not to approve the Amended and Restated Contract for the Purchase of Vehicles through the CalACT/MBTA Joint Procurement with Creative Bus Sales, Inc.

RECOMMENDED ACTION

Adopt Resolution 18-05-____, Approving the Amended and Restated Contract for the Purchase of Vehicles Through the CalACT/MBTA Joint Procurement with Creative Bus Sales, Inc.

FISCAL IMPACT

Budgeted:	Yes	This FY:	\$	3,087,909.10
Budget Source:	Capital	Next FY:	\$	
Funding Source:	PTMISEA	Annualized:	\$	N/A
Cost Cntr/GL Acct(s) or Capital Project #:	910700 (vehicles) 910800 (admin) P009	Total Amount:	\$	3,087,909.10
Total Budget:	\$ 3,087,909.10, includes applicable sales tax, fees and admin costs*			

* Funding in the amount of \$4,209,295 remains on the PTMISEA grant. Staff will return to the Board with a future Action Item related to paratransit vehicle replacement.

DISCUSSION

To perform SacRT's obligations under the Americans with Disabilities Act (ADA) and SacRT's Paratransit Plan, SacRT had contracted with Paratransit, Inc. to provide ADA complementary paratransit service. SacRT also provides vehicles for complementary paratransit service through a bus lease agreement with Paratransit, Inc.

SacRT has received funding under the California Proposition 1B Public Transportation Modernization, Improvement, and Service Enhancement Account (PTMISEA) for the purchase of replacement paratransit buses. 102 existing buses currently used for complementary paratransit service are nearing the ends of their service life in accordance with Federal Transit Administration (FTA) guidelines and SacRT Standard Operating Procedures. The current average mileage on these buses is approximately 133,000 miles. The proposed new buses would replace 40 of these 102 buses, based on mileage and/or date placed in revenue service.

Approved:

Presented:

Final 05/09/18

General Manager/CEO

Director, Accessible Services

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Staff is seeking to amend SacRT’s current contract with Creative Bus Sales for the purchase of the 40 replacement buses. The contract with Creative Bus Sales was entered into through the California Association for Coordinated Transportation/Morongo Basin Transit Authority (CalACT/MBTA) Cooperative Purchasing Schedule, a joint procurement effort in which MBTA served as the lead agency for multiple transit agencies. In 2015, CalACT/MBTA released Request for Proposals (RFP) Number 15-03 for Accessible Transit/Paratransit Vehicles. This was a competitive, multiple-award procurement based on bidders meeting the bid specifications and falling within a predetermined competitive price range established by the cooperative. The RFP included both Federal and State provisions. This cooperative purchasing schedule enables SacRT to select from a menu of choices from different vendors and manufacturers that best suited SacRT’s needs, rather than the limitations of an award based solely on the price of the vehicles. SacRT has used the CalACT/MBTA Cooperative Purchasing Schedule for two bus procurements in past years, including the procurement of 4 Compressed Natural Gas (CNG) vehicles in December 2017, and most recently for the purchase of eight 32’ Class E, Ford F550 gasoline-powered cut-away buses to operate revenue service to support North Natomas Transportation Management Association (NNTMA) service.

For the current procurement, the class C Ford E450 Starcraft gasoline bus best suits SacRT’s needs. SacRT is opting to go forward with a gasoline engine at this time for several reasons. In January 1, 2018, the California Air Resource Board (CARB) decertified the Ford F550, 6.7 liter engine and Ford opted not to pursue California Air Resources Board (CARB) certification renewal. This precludes SacRT from purchasing a vehicle like the most recent eleven CNG vehicles procured for ADA paratransit service. Further, due to concerns with the reduced/limited range of a smaller CNG vehicle in ADA demand response paratransit service, combined with significant maintenance issues that SacRT has encountered with CNG vehicles operated in the CBS fleet, purchase of gasoline vehicles is the best option at this time.

Initially, staff planned on utilizing the entire amount of funding available (\$7,297,205) for the purchase of the more expensive CNG vehicle previously purchased for ADA paratransit service, which would have been approximately 50 buses. Gasoline vehicles are less expensive and more durable. With the recommended purchase of the 40 gasoline vehicles for \$3,087,909.10, \$4,209,295.90 remains available for future ADA paratransit bus replacement and the hope is that a viable alternative fuel/zero emissions option will be available. Staff recommends going forward at this time with the purchase of 40 gasoline buses to ensure ADA fleet needs are met and in an attempt to balance current critical need, and at the same time, allowing for flexibility for future replacement vehicles and advances in alternative fuel technology for this size vehicle.

SacRT staff continues to monitor the state of the industry related to alternative fuels for light and medium duty buses as well as remains committed to preparing the region for the next alternative fuel platform for a vehicle of this size. SacRT looks forward to transitioning to zero emissions buses for its small bus fleet, including both ADA paratransit and CBS. Staff will keep the Board updated on its progress and will report back with the next steps in working toward a zero emission fleet of ADA paratransit vehicles.

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Subject: Approving the Amended and Restated Contract for Purchase of Vehicles with Creative Bus Sales, Inc.

Staff requests that the Board approve the Amended and Restated Contract for Purchase of Vehicles through the CalACT/MBTA Joint Procurement with Creative Bus Sales, Inc. to purchase an additional 40 Class C gasoline-powered buses to support ADA Paratransit service.

RESOLUTION NO. 18-05-_____

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

May 14, 2018

APPROVING THE AMENDED AND RESTATED CONTRACT FOR THE PURCHASE OF VEHICLES THROUGH THE CALACT/MBTA JOINT PROCUREMENT WITH CREATIVE BUS SALES, INC.

WHEREAS, the Sacramento Regional Transit District (SacRT) received Public Transportation Modernization, Improvement and Service Enhancement Account Program (PTMISEA) funds for the replacement of paratransit vehicles; and

WHEREAS, the Morongo Basin Transit Authority (MBTA) served as the lead agency for the California Association for Coordinated Transportation (CalACT) Cooperative Purchasing Schedule (Cooperative) and, under Request for Proposal Number 15-03, conducted a negotiated procurement for paratransit/accessible buses, accepting proposers offering vehicles that met its specifications and whose prices fell within a competitive price range established by the Cooperative; and

WHEREAS, pursuant to RFP Number 15-03, MBTA entered into a Contract with Creative Bus Sales, Inc. for the purchase of paratransit buses; and

WHEREAS, on March 22, 2018, SacRT and Creative Bus Sales, Inc. entered into an Agreement for the purchase of 8 El Dorado KS Class E Ford F550 vehicles ("Principal Agreement"); and

WHEREAS, MBTA has assigned to SacRT the right to acquire an additional 40 buses (Starcraft Class C) vehicles through the CalACT/MBTA Joint Procurement from Creative Bus Sales, Inc. under the terms and conditions of the MBTA Contract; and

WHEREAS, the parties desire to amend and restate the Principal Agreement to include the 40 additional buses.

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Amended and Restated Contract for Purchase of Buses through the CalACT/MBTA Joint Procurement, between SacRT and Creative Bus Sales, Inc. therein referred to as "Contractor," whereby Contractor agrees to sell and SacRT agrees to purchase forty Class C Ford E450 Starcraft buses in addition to the 8 El Dorado KS Class E buses set forth in the Principal Agreement, and the total consideration is increased by \$2,877,840.00, plus applicable sales taxes and fees, from \$1,002,344 to \$3,880,184, plus applicable sales taxes and fees, is hereby approved.

THAT, the Chair and General Manager/CEO are hereby authorized and directed to execute said Amended and Restated Agreement.

PATRICK KENNEDY, Chair

A T T E S T:
HENRY LI, Secretary

By: _____
Cindy Brooks, Assistant Secretary